

Wesco Fabrics 2011 Sales Incentive:

Barcelona

Barcelona is one of Europe's most exciting and beautiful cities. You will love visiting the unique architecture of Antoni Gaudi's famous church, La Sagrada Familia, Casa Batllo, and Parc Guell. The Barri Gotic or old quarter, is a labyrinth of tiny lanes. Las Ramblas is a walking street, alive with people day and night. Enjoy the fine Catalanian cuisine and fine wines. After sightseeing, enjoy a swim in the hotel pool, spa, or the nearby beaches. This is a truly stunning and vibrant city. Marla and Dick Gentry will host our Wesco Fabrics trip in early September, 2012.



Beautiful Barcelona

What is included?

- Airfare from mainland U.S. gateway cities to Barcelona, Spain.
- 5 nights in a luxury hotel.
- All breakfasts, 2 lunches, and 3 dinners.
- Sightseeing tours.
- Trip will take place in early September 2012.

How to Qualify

| 2011 sales required per person | Buy-in cost single occupancy | Buy-in cost 2nd person sharing |
|---------------------------------------|------------------------------|--------------------------------|
| \$60,000 (\$40,000 core sales*) | Free | Free |
| \$55,000 (\$30,000 core sales*) | Free | \$2,495 |
| \$50,000 (\$30,000 core sales*) | Free | \$2,595 |
| \$45,000 (\$30,000 core sales*) | Free | \$2,695 |
| \$40,000 (\$15,000 core sales*) | \$2,995 | \$2,795 |
| \$35,000 (\$10,000 core sales*) | \$3,395 | \$2,895 |
| \$20,000-30,000 (\$5,000 core sales*) | \$3,795 | \$3,095 |
| \$15,000-20,000 (\$5,000 core sales*) | \$3,995 | \$3,195 |
| \$1,000-10,000 (\$1,000 core sales*) | \$4,195 | \$3,395 |

*Core Products

- Products include: Wesco Fabrics, Custom Workroom, Finial Company, Paris Texas, Furniture and Accessories.
- The balance may be in alternatives.
- You have all of 2011 to qualify. All orders for trip qualification must be billed, shipped, and paid for by December 16, 2011. Plan early in 2011 to qualify so you don't miss out by not getting orders in soon enough.



Barcelona Skyline



La Sagrada Familia



Casa Batllo

The sights of

Barcelona

Past Wesco Fabrics Adventures



Parc Guell



Barri Gotic



Barcelona Beaches



Hotel Rooftop Pool & Lounge



Hotel Spa



2011 Positano & Amalfi Coast



2010 Bali



2009 Bangkok & Koh Samui



2008 Cannes, France



2007 Bali



2006 Chiang Mai & Bangkok



2005 Bali



2004 Royal Chateau in France



2004 Phuket, Thailand

Sign up today!

Call or email Judy Schlachet
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(800) 950-9372.

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** Sorry, no contract orders. Shutter measuring and installation charges cannot be applied.

- Customers must be registered to earn a trip.
- All sales figures are exclusive of taxes and freight.
- Trips are non-transferable to anyone other than the customer earning the trip.
- All accounts must be current within payment terms prior to issuing travel documents.
- Wesco Fabrics, Inc. retains the right to change and modify trips.
- Wesco Fabrics, Inc., or it's representatives, shall not be liable for any injury, damage, loss, expense or accident caused by any agent of the trip.
- A form 1099 will be issued for trip winners.